

# TRISH INGELS

**Trish Ingels was so fortunate** to find the perfect profession for her at 23 years of age. 37 years later she is still passionate about selling real estate. "I absolutely LOVE what I do". Her father sold real estate so her "quality time" with her dad was often spent previewing property! She had no interest in doing the same but after discovering she did NOT enjoy computer programming, a colleague convinced her to be a Realtor.

Trish specializes in high end residential real estate in the Broadmoor area. She often holds the record for the most expensive home sold. Her husband is Rick DeLesk of The Newport Co., a premier custom builder, where she has learned about construction and costs.

The satisfaction that comes from finding the perfect home, negotiating the best deal, or completing what appeared to be an impossible transaction, "is so exhilarating! That challenge always keeps me stimulated for the next day."

Having worked through three poor real estate markets, it has taught her that you can never sit back and watch something happen. You always have to think where that buyer will come from for a listing or what home is not on the market that would be perfect for your buyer. Knowledge, experience, and an incredible work ethic are mandatory. Many clients comment that they had no idea how hard an agent works.

Trish and Rick's daughter graduated from SMU with two degrees in marketing and advertising. Rachel's favorite classes were in business law. Trish sees the third generation selling real estate. You need a strong understanding of law, finance, marketing and advertising. Rachel would never want to sell real estate after watching her mom work so hard. Maybe when she is older...25?

## *featured listing*



### **BROADMOOR**

Just Listed. Custom Country French home built by the Newport Company in Broadmoor Resort Community with tremendous mountain, city & golf course views. Offers main level living. Well designed and beautifully built with 24 hr. manned security. 5BD, 8BA, 5 Car, 10,327 Sqft. \$2,150,000

### **TRISH INGELS**

### **BERKSHIRE HATHAWAY ROCKY MOUNTAIN REALTORS**

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